

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

March 12, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$76,976	38
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$38,964	11
Lemar, Mike	Sunshine State Agency	\$37,159	18
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$31,745	11
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$30,934	7
Gold Producers (\$10,000 - \$30,000)			
AmeriLife		\$26,722	21
Hatton, Catherine E.	Long Island Insurance Solutions	\$24,215	22
Barta, Devin M.	Barta Insurance Agency	\$17,977	5
Clark, John W.	Senior Solutions Insurance Agency	\$16,664	8
Concklin, Ron	Rosenberg-Concklin, Inc.	\$16,524	13
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$14,235	4
Ahlbum, Tim	Health Coverage Solutions	\$14,112	3
Shackelford, Edward L.	The Assurance Group, Inc.	\$13,044	6
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$13,020	1
Schwartz, Scott J.	Insurance Protection Services	\$11,808	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$11,760	2
Rosati, Lisa	Rosati Insurance Agency	\$11,562	5
Mednick, Scott E.	Professional Insurance Systems of Florida	\$11,180	12
Silver Producers (\$5,000 - \$10,000)			
Hirsch, Susan J.	Hirsch Insurance Agency	\$9,575	3
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$7,883	1
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$7,080	2
Senior Insurance Marketing, Inc.		\$6,804	3
Sweeney, James A.	American Senior Benefits	\$6,786	4
Wroblewski, Robert M.	SOS Insurance Group	\$6,757	3
Agent Pipeline, Inc.		\$6,719	3
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$6,696	1
James M. Gray, Inc.		\$6,336	2
Futurity First Insurance Group, Inc.		\$6,060	3
Chacon, Cesar	The Insurance Hub	\$5,928	3
Valery, Albert L.	Valery Insurance Agency	\$5,868	1
Esch, Jagger W.	Esch Insurance Agency	\$5,673	1
Schuler, James F.	Consumer Group Services, Inc.	\$5,630	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$5,376	1

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Bronze Producers (\$2,500 - \$5,000)

Abbatiello, Vincent	Mainstay Retirement Solutions	\$4,723	4
Ahmed, Nur N.	Ahmed Insurance Agency	\$4,621	3
American Eagle Consultants, Inc.		\$4,151	3
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,888	1
Benefit Plans of America, Inc.		\$3,852	2
Eppy, Joseph	Eppy Insurance Agency	\$3,804	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$3,683	1
Klein, Stuart B.	Klein Insurance Agency	\$3,563	1
ERIN Marketing, Inc.		\$3,528	2
Gerczak, Robert J.	Gerczak Insurance Agency	\$3,527	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,480	1
Palmer, Casey V.	Palmer Insurance Agency	\$3,439	2
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$3,408	4
Green, Laurie A.	Green Insurance Agency	\$3,396	1
Judah, Charles G.	MSIS, Inc.	\$3,395	2
Centerstone Insurance & Financial Svcs.		\$3,346	2
Bowes, Rick	Bowes Insurance Agency	\$3,276	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,151	4
Pharmasure Holding, Inc.		\$3,108	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$3,108	1
Maisto, Stephen	Senior Health Solutions	\$3,064	2
McDowell, Jason P.	McDowell Insurance Agency	\$2,928	1
Moss, Stuart E.	Moss Insurance Agency	\$2,846	1
Cherry & Associates		\$2,844	1
Curtis, Lonnie G.	Curtis Insurance Agency	\$2,844	1
Fiore, Dennis J. Jr.	Fiore Insurance Agency	\$2,844	1
Haug, John H.	Haug Insurance Agency	\$2,844	1
Holeve, Bernard B.	Holeve Insurance Agency	\$2,844	1
Iglesias, Rafael A.	Iglesias Insurance Agency	\$2,844	1
Miller, Michele M.	Miller Insurance Agency	\$2,844	1
Weil, Hannelore F.	Weil Insurance Agency	\$2,844	1
Savage, Gina	Savage Insurance Agency	\$2,783	3
Abadjian, Pierre	Abadjian Insurance Group	\$2,676	1
Buck, James L.	Buck Insurance Agency	\$2,676	1
Duryea, Don B.	Duryea Insurance Agency	\$2,676	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

March 12, 2017

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Sheldon, Paul, CLU, ChFC	\$13,020	Sachs, Kerry	\$11,040
Kingsley, Beverly J.	\$12,444	Edwards, Jackson IV	\$10,705
Schwartz, Scott J.	\$11,808		

Silver Producers (\$5,000 - \$10,000)

Saylor, Dexter R.	\$9,660	Balogh, Christian J.	\$6,552
Stevens, Ray	\$9,383	Rosati, Lisa	\$6,534
Moss, Nina R.	\$9,264	Panza, Gary R.	\$6,120
Ulayyet, Fred M.	\$7,883	Catron, Edward A.	\$6,011
Graham, Christopher C.	\$7,547	Dewalt, Geri B.	\$5,868
Chard, Dani L.	\$7,139	Haass, David	\$5,673
Stevens, Jason	\$6,972	Wiedersum, Bryan F.	\$5,376
Nordstrom, Timothy W.	\$6,696		

Bronze Producers (\$2,500 - \$5,000)

Barta, Devin M.	\$4,872	Abbatiello, Vincent	\$3,359
Ranney, Eugene	\$4,656	Bowes, Rick	\$3,276
Ottovoglio, Xiomara	\$3,936	Gewanter, Kenneth	\$3,276
Lovelace, Susan	\$3,900	Jaffe, Joseph A.	\$3,276
Camps, Jeffrey	\$3,888	Reynolds, Paul E.	\$3,276
Rosen, Paul J.	\$3,888	Taddei, Theodore R. Jr.	\$3,276
Levy, Mark A.	\$3,804	Wacks, Edward A.	\$3,276
Ripoll, Glenn A.	\$3,768	Kraus, Bernard	\$3,240
Dworkin, Earl D.	\$3,683	Spink, Chad D.	\$3,180
Klein, Stuart B.	\$3,563	Ross, Steven P.	\$3,156
Gerczak, Robert J.	\$3,527	Campbell, Blake	\$3,108
Hoyek, Pete N.	\$3,480	Jacobs, Douglas M.	\$3,108
Lobdell, Deborah H.	\$3,480	Orukotan, Oladapo B.	\$3,108
Brady, Matthew	\$3,456	Parchami, Azar	\$3,108
Green, Laurie A.	\$3,396	Weiland, David	\$3,096
Hirsch, Susan J.	\$3,359	Klein, Phyllis A.	\$3,084
Mankiewicz, Joshua	\$3,359	Hilgendorf, Sydney M.	\$3,071

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Gillard-Martin, Mary G.	\$3,012	Weil, Hannelore F.	\$2,844
Sheehan, Timothy A.	\$2,929	Peyton, Michael	\$2,796
Billow, Jeri	\$2,928	Pollak, Alan D.	\$2,784
Ferrara, Joseph	\$2,927	Hancock, Michael	\$2,760
Heaslip, Christopher	\$2,927	Lemar, Michael	\$2,759
Moss, Stuart E.	\$2,846	Graham, Christopher N., CLU	\$2,688
Schuler, James F.	\$2,846	Lagrange, George W.	\$2,688
Carvo, Andrew M.	\$2,844	Abadjian, Pierre	\$2,676
Cherry, Pamela	\$2,844	Brown, Christopher	\$2,676
Colpitts, Walter W.	\$2,844	Buck, James L.	\$2,676
Curtis, Lonnie G.	\$2,844	Bushko, Heidi	\$2,676
Fiore, Dennis J. Jr.	\$2,844	Gallo, Darren M.	\$2,676
Holeve, Bernard B.	\$2,844	Riddle, David O.	\$2,676
Iglesias, Rafael A.	\$2,844	Hendrickson, Drew	\$2,675
Kitay, Laura A.	\$2,844	Palmer, Casey V.	\$2,675
Martorella, Elizabeth	\$2,844	Roberts, Horace A. III	\$2,675
Nickel, Roger T.	\$2,844	Aboul-Hosn, Haitham M.	\$2,592